

## **IE-HUMANITIES**

**IE University**

Professor: **CHRIS ATANASOV KOSTOV**

E-mail: [catanasov@faculty.ie.edu](mailto:catanasov@faculty.ie.edu)

Academic year: 21-22

Degree course: FIRST

Semester: 2<sup>o</sup>

Category: COMPULSORY

Number of credits: 6.0

Language: English

### **PREREQUISITES**

There are no prerequisites for this course. However, students are expected to read the assigned readings and to assess critically cross-cultural interactions.

### **SUBJECT DESCRIPTION**

#### **When Cultures Meet: Cross-Cultural Communication and Its Impact**

In the 21st century, thanks to the globalization of culture, travel, and technologies when we engage in interpersonal communication, very often it leads to cross-cultural interactions. Hence, knowing how to deal with other cultures becomes increasingly a valuable skill in our globalized world. This is an interdisciplinary course that tackles cross-cultural communication from various viewpoints and contexts to assess its social, religious, political and business facets among others. After defining and evaluating culture, communication and identity and how cross-cultural communication competence can affect us both personally and professionally, we will focus on case studies of countries and cross-cultural interactions, as well as different theories, values and dimensions, including privilege and power which affect all our interpersonal communication encounters. Throughout the semester, students will engage these issues through an array of different readings, audiovisual materials and class discussions.

### **OBJECTIVES AND SKILLS**

The course aims to give students the concepts, tools and confidence to understand and engage the theories, practices, and field of cross-cultural communication, to develop skills to research, observe, and analyze cross-cultural communication in everyday life, and popular media. Students will be better able to identify and understand various benefits and challenges involved in competent and smooth cross-cultural communication. Throughout this course, the students will be also involved in:

- Development of analytical, critical, and creative thinking.
- Comprehensive reading of complex texts.
- Writing and argumentation.
- Research and information competence.
- Sensitivity to other cultures and human experiences.

### **METHODOLOGY**

The course will be taught employing IE's Liquid Learning methodology, which combines three essential elements for a complete and dynamic learning experience: synchronous interactions, asynchronous interactions and individual inquiry and discovery. Synchronous Interaction is learning that happens in live, in real-time. For example, attending classes (lectures, discussions, labs, studios) in-person or virtually, working with classmates on team projects in a work-room or video-conference platform, or getting help and feedback from professors in-person or online. Asynchronous Interaction and Individual Inquiry and Discovery are learning experiences that happen interactively and asynchronously using collaboration tools and digital platforms.

Classes use a mixture of lectures, discussions and exercises. Discussions are based on the course material and the assigned readings. The participation of students in these discussions is vital. Students are also expected to prepare an individual paper of 2,000 words on a relevant topic.

#### Class participation

The grade reflects students' pro-active contribution to class discussion and online task completion.

#### Continuous Assessment

Students have to prepare and submit 2 individual papers (1000 words each). One about their cultural identities and 1 about the cultural identity of a person they choose to interview. Papers must be submitted online. Up to 1-day-late submissions will be penalized with 10% off the grade.

Students have to submit as well reading responses during each of the five asynchronous sessions this semester.

#### Midterm Exam

The midterm exam will cover the material from Sessions 1 to 14. Any student found responsible for plagiarism in any piece of work submitted for assessment will be penalized by receiving a '0' for that assignment and an ethics warning. A second case of plagiarism will lead to the convening of a university ethics committee, and failing the class.

#### Final Exam

The final exam will cover the material from Sessions 16-29. Any student found responsible for plagiarism in any piece of work submitted for assessment will be penalized by receiving a '0' for that assignment and an ethics warning. A second case of plagiarism will lead to the convening of a university ethics committee, and failing the class.

Teaching methodology	Weighting	Estimated time a student should dedicate to prepare for and participate in
Lectures	23.33 %	35 hours
Discussions	23.33 %	35 hours
Exercises	16.67 %	25 hours
Group work	10.0 %	15 hours
Other individual studying	26.67 %	40 hours
TOTAL	100.0 %	150 hours

## PROGRAM

### SESSIONS 1 - 2 (LIVE IN-PERSON)

SESSIONS 1&2: Course introduction. Setting the Terms Right: Culture, Communication and Identities (Chapter 1)

Description: An introductory lecture introducing key definitions such as culture, subculture, communication, identities, sources of identity and why it is important to tackle these issues.

*Book Chapters: Textbook, Chapter 1: Defining Culture and Communication*

*Video: How Racial Residue: How Race Alters Perception of People, Places, and Things*

### **SESSION 3 (LIVE ONLINE)**

SESSION 3: Intercultural Communication Competence (Chapter 2)

Description: Distinguishing between stereotypes, prejudice, and racism and demonstrate how these are barriers to cross-cultural communication as well as the ethical lines of cross-cultural communication

*Book Chapters: Textbook, Chapter 2: Intercultural Communication Competence*

*Article: Understanding White Privilege*

*Video: What kind of Asian are you?*

### **SESSION 4 (ASYNCHRONOUS)**

SESSION 4: How Culture Affects Perception? (Chapter 3)

Description: high vs. low context cultures, perceptions of human rights, major conflict and explain the relationship between culture and sensation

*Book Chapters: Textbook, Chapter 3: How Culture Affects Perception*

*Article: Context is Everything. State Department*

*Article: "Cultural Harm and Engaging the Limits of a Right to Cultural Identity"*

### **SESSIONS 5 - 6 (LIVE IN-PERSON)**

SESSIONS 5 & 6: Nonverbal Communication (Chapter 4)

Description: Learn the functions of nonverbal communication and its misinterpretations. How gestures' meaning may differ in various cultures

*Book Chapters: Textbook, Chapter 4: Nonverbal Communication*

*Article: "Non-verbal barriers to effective intercultural communication"*

### **SESSIONS 7 - 8 (LIVE IN-PERSON)**

SESSIONS 7 & 8: Language as a Barrier (Chapter 5)

Description: The relationship between culture and language, translation issues that may impede cross-cultural communication, how language affects nationalism

*Book Chapters: Textbook, Chapter 5: Language as a Barrier*

*Article: Pidginization and Creolization of Languages: Their Social Contexts*

### **SESSION 9 (ASYNCHRONOUS)**

SESSION 9: Case Study: USA (Ch. 7)

Description: Values and identity and the dominant cultural patterns in the USA. Regional differences in the USA resulting from the different immigration waves

*Book Chapters: Textbook, Chapter 7: Values and Identity: Dominant U.S. Cultural Patterns*

*Article: The Washington Post. Which of the 11 American Nations Do You Live In?*

*Article: Immigration to the United States: Current Trends in Historical Perspective*

### **SESSIONS 10 - 11 (LIVE IN-PERSON)**

## SESSIONS 10 & 11: Dimensions of Nation State Cultures (Chapter 6)

Description: Hofstede and his dimensions, communication practices associated with these dimensions; describing Japanese culture via Hofstede dimensions

*Book Chapters: Textbook, Chapter 6: Dimensions of Nation-State Cultures*

*Article: Dimensionalizing Cultures: The Hofstede Model in Context*

*Article: Why not everybody loves Hofstede? What are the alternative approaches to study of culture?*

## SESSIONS 12 - 13 (LIVE IN-PERSON)

### SESSIONS 12 & 13: Religion and Identity (Chapter 8)

Description: Describe the world's major religions, attempts to combine religion and nation-state identity, identify difficulties in cross-cultural communication between Islamic and western cultures

*Book Chapters: Textbook, Chapter 8: Religion and Identity*

*Article: Comparison between Western and Middle Eastern Cultures: Research on Why American Expatriates Struggle in the Middle East*

## SESSION 14 (ASYNCHRONOUS)

### SESSION 14: Case Study: India

Description: Indian culture and its peculiarities. Why foreigners struggle with cross-cultural communication in India?

*Article: Cultural Communicative Styles: The Case of India and Indonesia*

*Article: Cross Cultural HR Practices Impact in Indian Context*

## SESSION 15 (LIVE IN-PERSON)

### SESSION 15: Midterm

## SESSIONS 16 - 17 (LIVE IN-PERSON)

### SESSIONS 16 & 17: Culture and Gender (Chapter 9)

Description: The status of women varies worldwide and it is related very often to cultural factors. Comparison of the status of women in Nordic countries to other parts of the world.

*Book Chapters: Textbook, Chapter 9: Culture and Gender*

*Article: How Culture Impacts Our Value of Women*

*Article: Women, Culture and Africa's Land Reform Agenda*

## SESSIONS 18 - 19 (LIVE IN-PERSON)

### SESSIONS 18 & 19: Migration and Acculturation (Chapter 10)

Description: How immigration affects various countries and their mainstream cultures. Compare the immigration experience in Israel, Brazil and the USA. How immigrants are changing different countries in Europe

*Book Chapters: Textbook, Chapter 10: Migration and Acculturation*

*Article: Divided Community with Identity Problems*

*Article: Understanding and Explaining Islamophobia in Eastern Europe*

## SESSION 20 (ASYNCHRONOUS)

#### SESSION 20: Case Study: Thailand

Description: Thai culture and its peculiarities. Why foreigners struggle and get confused with cross-cultural communication in Thailand?

*Article: A Pilot Study on Cross Cultural Communication of Thai Expatriate Managers working in Taiwan-Based Thai Organizations*

*Article: Cultural Atlas. Thai Culture*

### **SESSIONS 21 - 22 (LIVE IN-PERSON)**

SESSIONS 21 & 22: Cultures Within Cultures (Chapter 11)

Description: Why some immigrant groups have maintained a separate identity and their cross-cultural communication challenges. Amish cultural patterns vs. dominant US cultural patterns. Spanish language in the USA

*Article: Cultural Insights: Communicating with Hispanics/Latinos*

*Book Chapters: Textbook, Chapter 11: Communities: Cultures Within Cultures*

*Article: Multicultural Perspectives Strengthen Native American Identity, Says Stanford Scholar*

### **SESSIONS 23 - 24 (LIVE IN-PERSON)**

SESSIONS 23 & 24: Identity and Communities (Chapter 12)

Description: The use of language by various communities. The communication challenges of big corporations. Cultural values and attitudes toward homosexuality

*Book Chapters: Textbook, Chapter 12: Identity and Communities*

*Article: Top 10 Internal Communication Problems Within Big Corporations*

*Article: Cross-Cultural Perspectives of LGBTQ Psychology from Five Different Countries: Current State and Recommendations*

### **SESSION 25 (ASYNCHRONOUS)**

SESSION 25: Case Study: Sweden

Description: Swedish culture and its peculiarities. What difficulties do foreigners face in Sweden?

*Article: Cultural Atlas. Sweden*

*Article: How the Swedish culture affects education in compulsory schools*

*Article: Sweden's Pandemic Experiment*

### **SESSIONS 26 - 27 (LIVE IN-PERSON)**

SESSIONS 26 & 27: The Impact of Cultures on Other Cultures (Chapter 13)

Description: The concept of cultural imperialism, cultural icons, critical factors for today's marketing communication

*Book Chapters: Textbook, Chapter 13: The Impact of Cultures on Other Cultures*

*Article: Five Important Factors of Marketing Communications*

*Article: Cultural Imperialism Theories*

### **SESSIONS 28 - 29 (LIVE IN-PERSON)**

SESSIONS 28 & 29: Future Challenges (Chapter 14)

Description: The challenges for cross-cultural communication. What can be learned from taking a global perspective on the world's identities and conflicts

*Book Chapters: Textbook, Chapter 14: Future Challenges*

*Article: Working on Common Cross-cultural Communication Challenges*

*Article: Six Barriers to Cross-Cultural Communications*

## **SESSION 30 (LIVE ONLINE)**

Video conference: SESSION 30: FINAL EXAM

## **BIBLIOGRAPHY**

### **Compulsory**

- Jandt, Fred E.. (2020). *An Introduction to Intercultural Communication*. 10th. SAGE. ISBN 9781544383866 (Digital)

### **Recommended**

- Carroll, Raymonde. (1994). *Cultural Misunderstandings: The French-American Experience*. University of Chicago Press. ISBN 9780226094977 (Printed)

- Hofstede, Geert H., Gert Jan Hofstede, and Michael Minkov. (2010). *Cultures and Organizations: Software of the Mind*. London: McGraw-Hill. ISBN 9780071664189 (Printed)

- Holliday, Adrian. (2011). *Intercultural Communication and Ideology*. Los Angeles: Sage. ISBN 9781847873873 (Printed)

- Meyer, Erin. (2021). *The Culture Map: Decoding How People Think, Lead, and Get Things Done across Cultures*. PublicAffairs. ISBN 9789047015529 (Printed)

- Murray, Douglas. (2021). *The Madness of Crowds: Gender, Race and Identity*. London: Bloomsbury Continuum. ISBN 9781472979575 (Printed)

- Sorrells, Kathryn, and Sachi Sekimoto. (2016). *Globalizing Intercultural Communication: A Reader*. Thousand Oaks (Calif.): Sage. ISBN 9781452299334 (Printed)

- Szablowski, Witold. (2018). *Dancing Bears: True Stories of People Longing for the Old Days*. Melbourne, Australia: Text Publishing. ISBN 9780143129745 (Printed)



## EVALUATION CRITERIA

### A. Class participation

The grade reflects students' pro-active contribution to class discussion. All readings are mandatory and students are expected to do the readings prior to each class. Lack of preparation, passive or zero participation and inappropriate behavior in class (e.g. classroom disruptions, side conversations, etc.) will affect negatively the grade.

### B. Continuous Assessment

Students have to prepare and submit 2 individual papers (1000 words each). One about their cultural identities and 1 about the cultural identity of a person they choose to interview. Papers must be submitted online. Up to 1-day-late submissions will be penalized with 10% off the grade.

Students have to submit as well reading responses during each of the five asynchronous sessions this semester.

Students should make sure that all submitted work is their own. Plagiarism is copying or paraphrasing another's work, whether intentionally or otherwise, and presenting it as one's own. Any student found responsible for plagiarism in any piece of work submitted for assessment will be penalized by receiving a '0' for that assignment and an ethics warning. A second case of plagiarism will lead to the convening of a university ethics committee, and failing the class.

### C. Mid-term and final exams

Both examinations will be online. The mid-term will cover the material from Sessions 1-14 and the final exam will be on the material discussed on Sessions 16-29.

Any student found responsible for plagiarism in any piece of work submitted for assessment will be penalized by receiving a '0' for that assignment and an ethics warning. A second case of plagiarism will lead to the convening of a university ethics committee, and failing the class.

Criteria	Percentage	Comments
Class Participation	20 %	preparation and participation
Intermediate Tests	20 %	Midterm Exam
Continuous Assessment	30 %	Continuous Assessment
Final Exam	30 %	

Grade description and equivalents:

- Excellent/Sobresaliente: 9.0-10.0 (A- to A+)

Consistently produces work of the highest quality and craft; exhibits notable progress and development over the course of the semester; meets all course objectives at highest level; attendance is near-perfect, and contributions to course discussions are extremely valuable.

- Very Good/Notable: 7.0-8.9 (B- to B+)

Completes all assignments with work of above-average quality and craft; exhibits significant progress and development; meets most course objectives; attendance and participation are very good.

- Good/Aprobado: 6.0-7.0 (C- to C+)

Completes all assignments with work of acceptable quality and craft; exhibits some progress and development; meets a majority of course objectives. Attendance and participation are acceptable.

- Pass/Aprobado: 5.0-6.0 (D)

Assignments are delivered but are incomplete and/or of low quality and craft; exhibits little progress and development; meets few course objectives. Attendance and participation are poor, but absences do not total more than 30%.

- Fail/Suspense: 0-4.9 (F)

Work is incomplete, missing, or does not meet course objectives. Attendance and participation are poor.

- Automatic Failure/Suspension: 0 (F)

Please note that a student who misses 30% or more of the scheduled sessions receives an automatic 0.0, and loses his or her right to the second chance or call (convocatoria.)

Retake Policies: Students have four opportunities to pass a course distributed in two consecutive academic years. It is mandatory to attend 100% of the classes, but if justified, students can miss up to 30% of the classes. If they miss over 30%, they will have to enroll again in the course the following year.

- Students who do not comply with the 70% attendance rule will lose their 1st and 2nd chance, and go directly to the 3rd one (they will need to enroll again in this course the next academic year).
- Students who fail the subject in the first regular period, will have to retake it in July. The dates and locations will be posted in advance by the university informing both professors and students.
- The maximum grade a student can obtain in the second exam session is 8 out of 10.
- The students have to submit as a retake all the assignments they missed throughout the semester.

#### Code of Ethics/Honor

Cheating and plagiarism are very serious offenses governed by the IE student code of conduct. Any student found cheating or plagiarizing on any assignment or component of this course will at a minimum receive a "0" on the affected assignment. Moreover, the student will also be referred to the University Judicial System for further action. Additional penalties could include a note on your transcript, failing the class, or expulsion from the university.

What is academic integrity? One component of a definition is when one does the right thing even though no one is watching. The core values of integrity, both academic and otherwise include: honesty, fairness, respect, responsibility, and trust. Academic integrity requires that all students within Instituto de Empresa (IE) act in accordance with these values in the conduct of their academic work, and that they follow the rules and regulations concerning the accepted conduct, practices and procedures of academic research and writing. Academic integrity violations are defined as cheating, plagiarism or other violations of academic ethics.

Cheating includes:

- a) An act or attempt to give, receive, share, or utilize unauthorized information or unauthorized assistance at any time for assignments, papers, projects, presentations, tests or examinations. Students are permitted to mentor and/or assist other students with assignments by providing insight and/or advice. However, students must not allow other students to copy their work, nor will students be permitted to copy the work of other students. Students must acknowledge when they have received assistance from others.
- b) Failure to follow rules on assignments, papers, projects, presentations, tests or examinations as provided by the course professor and/or as stipulated by IE.
- c) co-operation or collaboration.
- d) with official documents, including electronic records.
- e) The impersonation of a student on presentations, exercises, tests or an examination. This includes logging onto any electronic course management tool or program (e.g. Black Board, etc.) using someone else's login and password.

Plagiarism includes:

- a) Using the work of others and attempting to present it as your own. For example, using phrases or passages from books, articles, newspapers, or the internet and not referencing them properly in your document is a form of plagiarism. This includes using information from others without citing it, misrepresentation of cited work, and misuse of quotation marks.



b) Submitting an assignment or paper that is highly similar to what someone else has written (i.e., minimal changes in wording, or where the sentences are similar, but in a different order).

c) Plagiarizing is not committing “word for word” copying. “Thought for thought” is also a form of plagiarism.

Other violations of academic ethics include:

a) Not acknowledging that the students’ work or any part thereof has been submitted for credit elsewhere.

b) Misleading or false statements regarding work completed.

c) Knowingly aiding or abetting anyone in committing any form of an academic integrity violation.

Academic Misconduct Procedure for Humanities Courses

1. If a Humanities instructor suspects a student has committed academic misconduct (as defined in the student’s Code of Ethics) in a Humanities course, he or she must refer the case to the Humanities program director with all the necessary supporting evidence.

2. The Humanities program director will meet with the student and write a brief summary of the instructor and the student’s views and pass them on to the Bachelor’s program director. The Humanities program director may also suggest what type of sanction would be appropriate for the student.

3. If there is enough objective evidence to sanction the student, the program director will check if this is the first time the student has committed academic misconduct.

4. If this is a first breach of conduct, the program director will decide the scope of the sanction on the basis of all the above information. (Bachelor or Ethics Committee).

5. If this is a second offense or if, according to the Humanities director’s report, the case is serious enough, the case will be redirected to the university’s Ethics Committee.

(Approved by the Vice-Rector of Academic Affairs in June 2020)

This course in the Humanities is the first course of the IE IMPACT learning journey. Consisting of courses in the Humanities, Technology and Entrepreneurship, IE IMPACT reinforces these three foundational pillars of IE University, and centers Diversity and Sustainability throughout the entire learning journey, which culminates with the IE Challenge.

IE Impact is a transversal academic program for all IEU students whose mission is to prepare students to be agents of positive change. Students from all IE schools and undergraduate degrees come together in this dynamic learning journey where they first select a course in the Humanities and are introduced to some of the most complex issues and challenges facing humanity; the second course is Technology where students develop a working knowledge of the disruptive technologies that are applied to address these challenges; the third course is Entrepreneurship where students begin to develop an entrepreneurial mindset by learning to ideate, design and validate sustainable business models that can serve to drive positive change at scale. Finally, students work in teams as innovation consultants in the IE Challenge to tackle real-world problems by ideating and designing proposals to help an enterprise advance, amplify or its impact on achieving one or more of the Sustainable Development Goals.

## **PROFESSOR BIO**

Professor: **CHRIS ATANASOV KOSTOV**

E-mail: [catanasov@faculty.ie.edu](mailto:catanasov@faculty.ie.edu)

Chris Kostov is Adjunct Professor in the School of Global and Public Affairs at IE University. He earned his PhD in History and Canadian Studies from the University of Ottawa, Canada, where he focused on modern European history and nation-building, Native studies and Canadian migration trends. His dissertation "Contested Ethnic Identity: The Case of Macedonian Canadians in Toronto (1940-1996)" dealt with interethnic relations and conflicts. Prior to coming to Spain, Dr. Kostov taught history at the University of Ottawa. He was also an invited lecturer at the University of Innsbruck, Austria and a historical researcher in the federal government of Canada, Department of Indian and Northern Affairs. He is the author of three books: *The Communist Century: From Revolution to Decay, 1917-2000*. *Explaining History*, 2014. [e-book], *Contested Ethnic Identity: The Case of Macedonian Canadians in Toronto, 1900-1996* (Peter Lang, 2010) and *Terror and Fear: British and American Perceptions of the French-Indian Alliances during the Seven Years' War* (Publish America, 2005), as well as academic and encyclopedia articles and book reviews. Currently, his main research interest is the Cold War, the impact of the communist secret services on the daily lives of common people in Eastern Europe and Russian propaganda in the West.

## **OTHER INFORMATION**

Office hours: at the end of each class, or by appointment.

Contact details: [catanasov@faculty.ie.edu](mailto:catanasov@faculty.ie.edu)

phone: +34 682 447 683

